



Business Navigation and Operations Manager 業務調控及分店營運經理

WHY WE WILL LOVE YOU

You are...

- With a previous management experience in a financial/commercial role with proven analytical and numerical skills
- Familiar with the profit and loss and how to affect its result through actions
- Experienced in setting and implementing action plans, setting budgets, providing clear direction and following up goals
- Able to quickly develop knowledge of the local market and business conditions and take commercial decisions based on this information
- Self-reliant and motivated with proven ability to work as part of a larger team
- Experienced in leading in a changing environment
- Open-minded and actively seeking out new ways of working
- Able to prioritize and organize the works in order to make the most efficient use of time available
- Able to confront and manage poor performance
- Experienced in adapting to different styles of working to get the best out of all the team
- With a good communication skill in both written and spoken English
- With a high level of proficiency in Microsoft Office applications (especially Excel)

WHAT YOU WILL BE DOING DAY TO DAY

- Proactive in using all the information and tools available, to ensure a multidimensional approach to steering the business in order to achieve growth and sustainable long-term profitability with our customers in focus
- Look at our store from the perspectives of our customers and walk the shop floor at different times throughout the opening hours, often together with the commercial team to interact with customers and co-worker and understand what is working and what is not
- Work with the store team by supporting them to ensure the growth and sustainability of the long-term profit
- Provide relevant reports to the store manager and the store management team, working together with the commercial team to broaden our commercial and financial knowledge, in order to maximize the commercial opportunities in our local market
- Lead and develop co-operation across all areas of the store, through working closely together, sharing knowledge and showing understanding of each other's responsibilities in order to achieve our objectives



- Partner with the Store Manager in coordinating the Management process and work together to ensure that the store is steered towards common IKEA objectives and executes the commercial direction in an efficient and effective way
- Responsible for co-coordinating and agreeing updated forecasts throughout the year and ensure the Business Navigation team at Head Office is up-to-date
- Responsible for securing that the costs are in line with goals and to highlight deviations and potentials for the following-up action to achieve our goals
- Ensure that the managers understand and agree on expectations and standards of Store Operating Procedure and Local Routines within their teams regarding routines and regularly follow up actions

TOGETHER AS A TEAM

- To navigate the growth of IKEA and steer the business towards sustained long term profitability

WHY YOU WILL LOVE US

From the deep forests in Sweden, we have spread our culture and values around the world. At the heart of our offer are our beautiful home-furnishing products and solutions, made with care for our planet, reaching millions of customers. At the heart of our business, are our wonderful co-workers representing diversity in all dimensions and passionate for life at home. We all contribute with our uniqueness and we want to grow and develop together. Our vision, "to create a better everyday life for the many people" inspires and guides us in everything we do. This is IKEA.

WHAT WE ALL HAVE IN COMMON

- Living our values
- Being your unique self, while respecting and including others
- A passion for home furnishing
- Performing & delivering while learning & developing
- Having fun!