
Relationship Manager

Responsibilities

- Promote overseas properties, advising and guiding prospective customers to provide related services such as overseas education advice, financing and immigration
- Sharing with customers knowledge of properties across different countries including UK, Australia, USA and Asian countries
- Attend seminars / exhibitions / sales events to drives sales and understand customer's needs on overseas property investments
- Building professional and long term relationships with current and prospective investors and gaining repeated business
- Maintain comprehensive property portfolio. Keep customer database system and relevant information up-to-date to facilitate service provided
- Assist in marketing campaigns for brand building.

Requirements

- Higher Diploma or Degree holder in business administration, economics, finance or related discipline preferred
- 2-3 years' sales experience in real estate or overseas property sales preferred but not essential
- Overseas education / experience is preferred but not essential
- Overseas property agent returnees and Wealth Management professionals are welcome
- Good track record of deal execution in Australia, Japan, North America and UK
- Passionate, Enthusiasm and "can-do" attitude
- Excellent presentation, interpersonal and communication skills.

(Candidates with more experience will be considered as Senior Relationship Manager)

For more information or enquiry, please email us at bdajob@delta-asia.com or contact us at **+853 8796 9620**.

All information provided will be treated in strict confidence and only be used for recruitment purpose.

Website: www.delta-asia.com