

ROLE & RESPONSIBILITIES

- Maximize the sales of products by achieving his or her own individual sales targets and helping to achieve the Boutique targets (total turnover, average sales receipt amount, product mix, and number of transactions)
- Promote and sell products by identifying customers' needs
- Assist clients with their returns and queries ensuring that Brand image is enhanced and client expectations are met
- Build client database by acquiring new customers as well as enhancing relationships with current clients
- Ensure that the Boutique appearance is up to standards and the display of products is presented in accordance with specifications
- Have thorough and accurate knowledge of the Brand and our products

REQUIREMENTS

- At least 3 years of sales experience, preferably experience in luxury products
- Form 5 or above
- Excellent interpersonal and communication skills
- Pleasant and outgoing personality, eager to interact with different levels of customers
- Good team player
- Fluent Cantonese, good command of Mandarin and English
- Candidates with more experience will be considered for a senior position